

No One Ever Got Fired for Saving Money



See why more businesses are looking to D-Link for their networking infrastructure needs

Network Switching | Wireless LAN | Routing | Firewall/VPN | Hot Spots
IP Cameras | VoIP | Network Management | Services & Support

D-Link[®]
Business Solutions

Business Class Networking Infrastructure

Robust, Feature Rich, and Affordable Networking Infrastructure

More people are looking to D-Link® for their business-class networking infrastructure. In today's competitive business climate, the value in saving money cannot be underestimated. At the same time, your investment in a secure, robust, and reliable network infrastructure cannot be compromised. D-Link is your new strategy for today's business class environment. With its two decades of experience as an award winning designer, developer, and manufacturer of networking products, D-Link has emerged as the price/performance leader in the business class networking market.

D-Link is your winning strategy for a scalable and robust business class networking infrastructure. Core, Distribution, and Workgroup switching options available from D-Link provide a range of deployable configurations and switch features.

The D-Link xStack™ Multilayer Switching line provides the industry's highest density of Gigabit connectivity, managed Layer 2 switching, full-featured Layer 3 IP routing, robust security, advanced QoS, and blazing 10 Gbps support all in one compact chassis. With support for high availability features like bi-directional ring stacking, VRRP, Rapid Spanning Tree, and redundant power supplies, D-Link's xStack switching products provide a range of choices for managed, reliable, chassis-based or

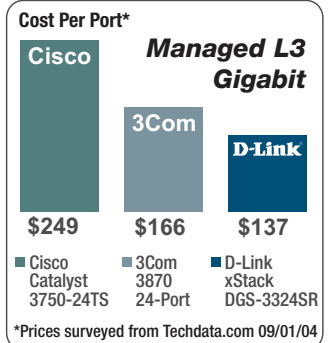


D-Link xStack delivers wire-speed 10-Gigabit performance and standard-based interoperability

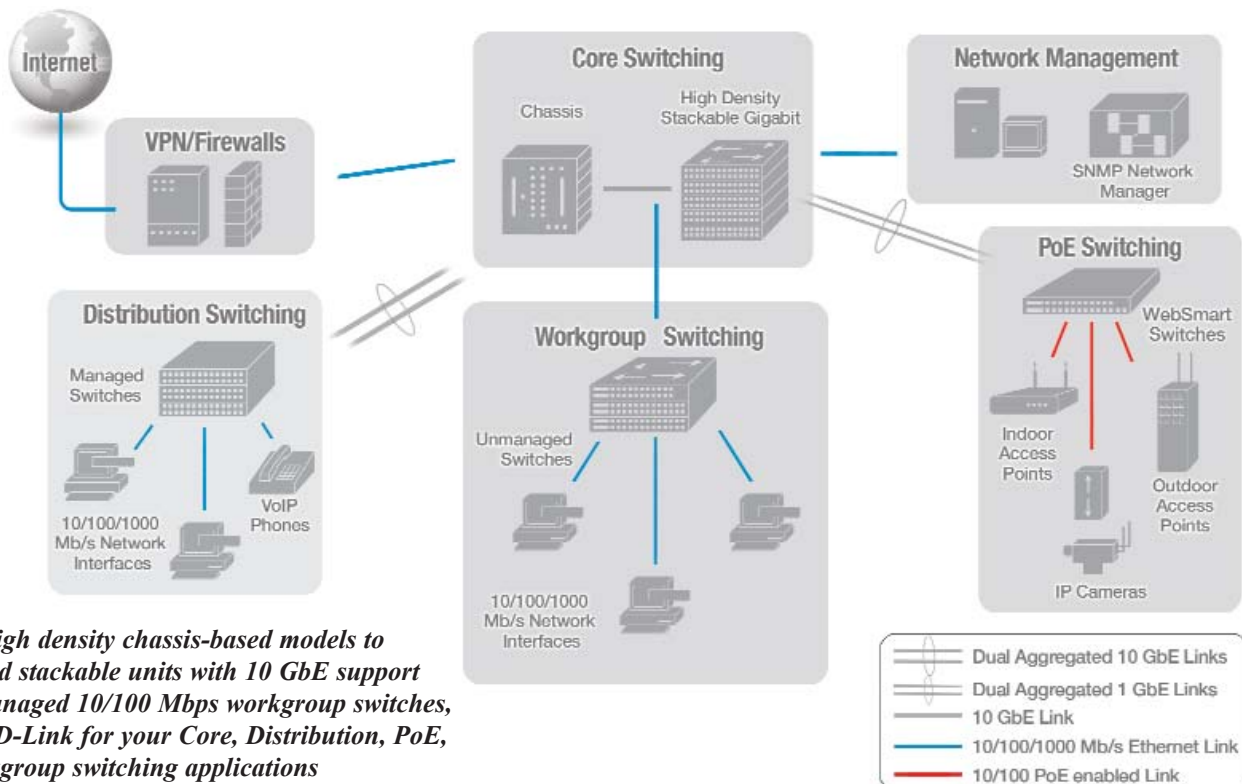
stacked core and edge distribution switching solutions.

For Workgroup and Power over Ethernet (PoE) switching applications, choose from a variety of D-Link unmanaged and Websmart switching products. D-Link's PoE switching products include Smart web-based management features and PoE support to supply power injection into 802.3af compliant devices such as IP phones, wireless access points, and IP cameras.

Finally, protect and defend your network infrastructure with D-Link's NETDEFEND™ SecureNetwork line of hardware firewalls and virtual private network security appliances. With robust AES encryption as well as bandwidth control and advanced filtering policies, the NETDEFEND line is the most solid and affordable solution you will ever need.



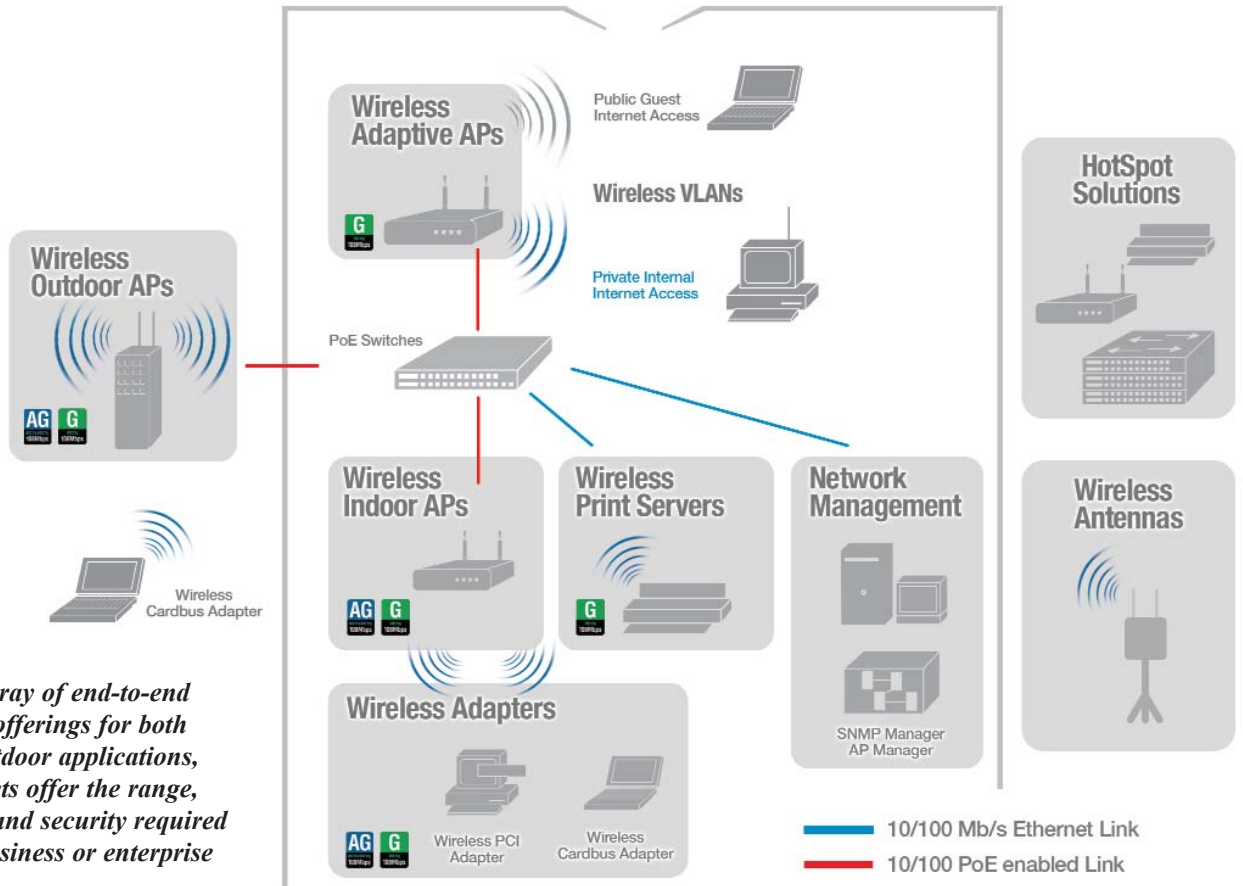
Expand your solution based product offering with a bid winning alternative in business-class networking



From high density chassis-based models to managed stackable units with 10 GbE support to unmanaged 10/100 Mbps workgroup switches, look to D-Link for your Core, Distribution, PoE, or Workgroup switching applications

Business Class Wireless

Standard-Based Wireless Infrastructure with Enhanced Range, Performance, and Security



With a wide array of end-to-end wireless LAN offerings for both indoor and outdoor applications, D-Link products offer the range, performance, and security required for any size business or enterprise

More businesses are looking to D-Link for their wireless infrastructure. With one of the industry's most diverse portfolios of wireless LAN products, D-Link offers a wide range of indoor and outdoor wireless access points, adapter cards, print servers, antennas, and commercial Hot Spot products.

D-Link's *AirPremier*[®] and *AirPremier AG*[™] lines of business class wireless LAN products offer a versatile, high performance lineup that support IEEE 802.11a and 802.11g/b standards, speeds up to 108 Mbps, and 802.3af compliant Power over Ethernet support for flexible designs. The 2.4 GHz and/or 5 GHz wireless LAN solutions provide standards based interoperability with all other WiFi compliant equipment. D-Link's business class indoor wireless access points range from self-configuring, self-managing models for small and medium businesses to high end Enterprise models complete with robust security features like WPA-Enterprise,

802.1x, MAC Address Filtering, Wireless LAN segmentation, disabling of SSID Broadcast, and support for advanced AES encryption.



AirPremier



The DWL-8200AP is an ideal addition to business networks seeking to extend wireless signal coverage

To compliment the product line, D-Link has a selection of hardened outdoor wireless LAN access points housed in die-cast watertight casings and include heaters and temperature sensors. Most access points include removable, upgradeable antennas for a wide selection of application options. In the standard fashion of providing complete solutions, D-Link also carries a range of PCI, Cardbus, and USB wireless network adapters including high-powered versions for enhanced reception and performance. D-Link's winning lineup also includes the *Airspot*[™] hot spot gateways that provide firewall and router functions for both public and private broadband Internet access.

D-Link WLAN products are all IEEE standard-based as well as conform to WiFi Alliance strict criteria for certification

D-Link offers complete business class end-to-end solutions for network infrastructure and wireless LANs. Remember, no one ever got fired for saving money.

D-LINK IN AUSTRALIA and NEW ZEALAND

Established in 1994, the Australian and New Zealand offices of D-Link are a wholly owned subsidiary of D-Link Corporation. The local arm has built a strong reputation as a leading multinational vendor offering a wide range of localized services. These services cover the research and development of network and broadband technologies, a full range of technical post sales support service, warehousing, operations, as well as sales and marketing.

D-Link employs over 65 staff in offices located in Sydney (Head Office), Auckland, Brisbane and Melbourne.

D-Link values and works with the customer and the channel to provide various unique Value Added services tailored to both business and the channel.

These services include:

D-Link Sales Professional Program (DSPP)

D-Link provides training to sales professionals, enabling these individuals to assist in the design and selection of the appropriate D-Link products that meet the customer's specific business requirements.

D-Link Certified Network Engineer (DCNE)

D-Link Sales Professionals are backed by D-Link Certified Network Engineers. Developed by D-Link, this certification training course focuses on business technologies. DCNE graduates are trained and certified to install and support D-Link hardware, and are further backed by D-Link priority technical support.

Limited Lifetime Warranty.

D-Link offers Limited Lifetime Warranty on most products.

Priority RMA*

xStack™ Switches, AirPremier™ Wireless and NetDefend™ Security/Firewall products are provided with 24 Hour X-Shipment direct to customer standard @ No Cost Metropolitan Areas - Regional Areas – Best Effort

D-Link NetProtect™*

On site Service Level Agreements backed by NCR nationally are available for xStack™ Switches, AirPremier™ Wireless and NetDefend™ Security/Firewall products.

Two levels of NetProtect™ service are available:

Standard

10hr x 5day x 8hr response.

Premium

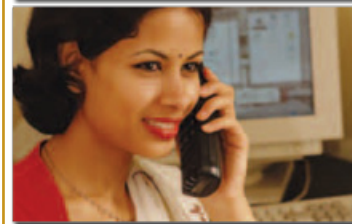
24hr x 7day x 4hr response for mission critical environments.



◀ D-Link is connecting both backbone and workgroup connectivity throughout the Asia Pacific and surrounding regions



◀ D-Link wireless networking is enabling anytime, anywhere access to the Internet and corporate headquarters for business



◀ D-Link played a large part in bringing large scale Broadband and VoIP deployment to consumers in the region with major project wins in Australia, India, New Zealand and Taiwan

D-Link Vendor Finance*

D-Link can offer your company vendor finance. Renting is a popular and efficient way of financing equipment, and companies of any size can use it to gain needed leverage for growth. Renting is a simple and economical way to obtain the benefits of the latest technology without assuming the up front costs and risks of ownership.

Finance Benefits:

Free up working capital for other business related needs/ requirements. Latest and current IT equipment can be used by your company. The rental fee is an off balance sheet cost, rather than a capital expenditure. Rental payments made in the financial year can be offset against your taxable profits. Other equipment, services and software can be rolled into the one rental agreement.

* Currently only available in Australia

D-Link Australia Pty. Ltd.

1 Giffnock Avenue
North Ryde NSW 2113 Australia

Australia Sales: 1300-700-100

New Zealand Sales: 09-356-2158

Australia Support: 1300-766-868

New Zealand Support: 0800-900-900

www.dlink.com.au

www.dlink.co.nz