



## PRESS ANNOUNCEMENT

# D-Link Announces New Training and Certification Program for Australia and New Zealand

**Sydney, Australia – March 18, 2013** - D-Link, the end-to-end networking and surveillance solutions provider, has today announced its 2013 training and certification program in Australia and New Zealand. The D-Link Network Certified Engineer (DCNE) 2013 is designed to provide IT professionals with the advanced knowledge and skills to recommend and implement end-to-end networking solutions.

“D-Link is committed to providing superior training to its channel partners. Customers want insights and solutions, not just hardware,” said Maurice Famularo, Marketing Director for D-Link Australia and New Zealand. “DCNE 2013 certification not only provides IT professionals the ability to recommend and sell networking solutions but also enable system integrators to design, implement and support D-Link solutions.”

D-Link’s DCNE 2013 certification program comprises of major changes in the training program structure and naming convention:

- The DNP is now DNDA (D-Link Network Design Associate)
- The DPS is now DCNP (D-Link Certified Network Professional)

The DNDA is based on an online six hrs self-pacing theory course, focusing on specific products and its features. The theory covers networking technologies within Switching, Storage, Wireless and Security, networking scenarios with potential problems and their solutions. This course is ideal for Sales and Pre Sales Engineers/Consultants who need to understand networking technology. To obtain DNDA, participants will be required to complete and pass an on-line exam. In addition, a separate specialised certification in IP Surveillance has been introduced.

The DCNP workshops are more technically detailed comprising of four modules; Switching, Wireless, Firewall and Surveillance. Each module provides students with more in-depth information on product technologies and features. Each DCNP workshop incorporates real life scenarios and configuration examples with plenty of hands on. These workshops are ideal for Pre-Sales Engineers/Consultants who need to understand/recommend/configure/Install and support D-Link products. Each module is a full one day workshop. Each module includes attending the in-class workshop and you will be required to complete and pass an on-line exam.

DCNP courses are available now and have been scheduled to be run in Sydney, Melbourne and Brisbane on the following dates:

- Sydney, 18 March: Switch Workshop
- Sydney, 19 March: Wireless Workshop
- Sydney, 20 March: Firewall Workshop
- Melbourne, 15 April: Switch Workshop
- Melbourne, 16 April: Wireless Workshop
- Melbourne, 17 April: Firewall Workshop
- Brisbane, 13 May: Switch Workshop
- Brisbane, 14 May: Wireless Workshop
- Brisbane, 15 May: Firewall Workshop

Dates for New Zealand will be announced shortly.

To find out more or to register, please visit <http://training.dlink.com.au/Default.aspx>

### **About D-Link**

D-Link is the global leader in connectivity for small, medium and large enterprise business networking. The company is an award-winning designer, developer and manufacturer of networking, broadband, digital electronics, voice, data and video communications solutions for the digital home, Small Office/Home Office (SOHO), Small to Medium Business (SMB), and Workgroup to Enterprise environments. With millions of networking and connectivity products manufactured and shipped, D-Link is a dominant market participant and price/performance leader in the networking and communications market. D-Link Australia and New Zealand headquarters are located at Building A, Level 3, 11 Talavera Road, North Ryde, NSW, 2113, Sydney Australia. Phone (02) 8899 1800; Fax (02) 8899 1868; Internet [www.dlink.com.au](http://www.dlink.com.au); email [marketing@dlink.com.au](mailto:marketing@dlink.com.au).

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