

Media Release

## D-Link Introduces DCNE-2008, Upgrading its D-Link Certified Network Engineer Certification to Support Total Solutions

Two Stage Certification Program Introduces New D-Link Network Professional (DNP); Provides Channel Partners and Resellers with Total Solutions.

**SYDNEY and Auckland, May 13, 2008** – D-Link, the end-to-end networking solutions provider for business and consumers, today announced DCNE-2008, a significant upgrade to its D-Link Certified Network Engineer (DCNE) certification designed to provide networking professionals with the knowledge and skills to recommend and implement total networking solutions.

Designed to ensure that IT professionals have the ability to not only recommend and sell solutions but also enable systems integrators to design, implement and support D-Link networking solutions, DCNE-2008 also introduces a new series of hands on workshops, the D-Link Product Specialist (DPS).

"The changes that we have made to create the DCNE-2008 program reflect the changes we see in the marketplace – customers want solutions, not just hardware," said Maurice Famularo, Marketing Director for D-Link Australia and New Zealand. "This new two step certification process will enable our channel partners to be fully equipped with the knowledge and skills to provide their customers with total solutions which meet all their networking requirements."

DCNE-2008 is D-Link's certification program comprising of two training modules:

- 1. D-Link Network Professional (DNP); and
- 2. D-Link Product Specialist (DPS).

D-Link Network Professional (DNP) is a one day theory-only course focusing on specific products and their features. The theory covers networking technologies within Switching, Wireless and Firewall, networking scenarios with potential problems and their solutions.

This course is ideal for sales and pre-sales engineers or consultants who need to understand networking technology.

This module includes attending the in-class training and also, to obtain a DNP, participants will be required to complete and pass an online exam.

The D-Link Product Specialist (DPS) workshops are more technically detailed, comprising of three modules: Switching, Wireless and Firewall. Each module provides students with more in-depth information on product technologies and features. Each DPS workshop incorporates real life scenarios and configuration examples with plenty of hands on exercises.

These workshops are ideal for pre-sales engineers or consultants who need to understand, recommend, configure, install and/or support D-Link products.

Each module is a full one day workshop. Each module includes attending the in-class workshop and participants will be required to complete and pass an online exam.

Upon successfully completing and passing both the DNP course and the three separate DPS workshop modules participants will be recognised as a D-Link Certified Network Engineer 2008 (DCNE-2008)

DPS courses are available now and have been scheduled to be run in Sydney, Melbourne, Brisbane, as well as in Auckland, New Zealand, on the following dates:

Sydney, 13 May: Switch Workshop
Melbourne, 13 May: Firewall Workshop
Brisbane, 13 May: Wireless Workshop
Auckland, 27 May: Switch Workshop
Sydney, 10 June: Wireless Workshop
Melbourne, 10 June: Switch Workshop
Brisbane, 10 June: Firewall Workshop
Auckland, 24June: Wireless Workshop

To find out more or to register, please visit http://training.dlink.com.au/.

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## **About D-Link**

D-Link is the global leader in connectivity for small, medium and large enterprise business networking. The company continues to strive for excellence as an award winning designer, developer, and manufacturer of networking, broadband, digital electronics, voice and data communications solutions for the digital home, Small Office/Home Office (SOHO), Small to Medium Business (SMB), and Workgroup to Enterprise environments. With millions of networking and connectivity products manufactured and shipped, D-Link is a dominant market participant and price/performance leader in the networking and communications market. D-Link Australia and New Zealand headquarters are located at Building A, Level 3, 11 Talavera Road, North Ryde, NSW, 2113, Sydney Australia. Phone (02) 8899 1800; FAX (02) 8899 1868; Internet <a href="mailto:www.dlink.com.au">www.dlink.com.au</a>; email <a href="mailto:marketing@dlink.com.au</a>.

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